

**Bibliometric appendix to Beugelsdijk and Smeets paper in the American Journal of Economics and Sociology, vol. 67.5**

Number of citations of McClelland's 1961 *Achieving Society* in English language articles that appeared in Social Science Citation Index (SSCI) ranked journals since 1961. The classification of Economics' journals is taken from SSCI.

**1961-1964:** citations: 57 in total of which 5 in economics

American Journal of Economics and Sociology

Economic Development and Cultural Change (2)

Inter-American Economic Affairs

Journal of Farm Economics

**1965-1969:** citations: 241 in total of which 19 in economics

American Economic Review (3)

American Journal of Economics and Sociology (3)

Canadian Journal of Economics

Economic Development and Cultural Change (5)

Journal of Developing Areas (2)

Journal of Farm Economics

Land Economics

Quarterly Journal of Economics

Review of Social Economy

Socio-economic planning studies

**1970-1974:** citations: 297 in total of which 17 in economics

Atlanta Economic Review

Economic Development and Cultural Change (4)

Economic Geography

Economic Record

Economy and Society

Explorations in Economic History

International Monetary Fund Staff Series

Journal of Developing Areas

Journal of Developing Areas

Review of Social Economy

Socio-Economic Planning Sciences (2)

Southern Economic Journal

Soviet Studies

**1975-1979:** citations: 290 in total of which 30 in economics

American Economic Review

American Economist

American Journal of Agricultural Economics

American Journal of Economics and Sociology (2)

Annals of Public and Co-operative Economy

Atlanta Economic Review (2)

Developing Economics

Economic and Social Review

Economic Development and Cultural Change (2)

Economic History Review

Futures (3)

International Journal of Social Economics (4)

Journal of Developing Areas (2)

Journal of Economic History (2)

Journal of Economic Literature (2)

Rivista Internazionale Di Scienza Economiche E Commerciali

Theory and Decision

Weltwirtschaftliches Archiv- Review of World Economics

World Development

**1980-1984:** citations: 240 in total of which 18 in economics

American Economic Review (2)

Applied Economics

Developing Economies (2)

Economic and Social Review

Economic Development and Cultural Change (5)

Futures

Hitotsubashi Journal of Economics

Journal of developing Areas

Journal of Economic Issues (2)

Socio-Economic Planning Sciences

World Development

**1985-1989:** citations: 212 in total of which 9 in economics

Akron Business and Economic Review

American Journal of Economics and Sociology

Futures

Journal of Economic Behavior and Organization

Journal of Economic Education

Journal of Economic Psychology (2)

Journal of Institutional and Theoretical Economics- Zeitschrift fur die Gesamte

Staatswissenschaft

World Development

**1990-1994:** citations: 179 in total of which 9 in economics

Journal of Economic Psychology (4)

Journal of Risk and Uncertainty

Review of Black Political Economy

Small Business Economics (2)

World Development

**1995-1999:** citations: 151 in total of which 9 in economics

Agricultural Economics

Economic Development Quarterly

Journal of Economic Behavior and Organization

Journal of Economic Psychology (2)

Journal of Political Economy

Small Business Economics (2)

Southern Economic Journal

**2000-2005:** citations: 169 in total of which 9 in economics

American Journal of Economics and Sociology

Applied Economics Letters

Journal of Economic Issues

Journal of Economic Psychology (2)

Kyklos

Review of Economic Dynamics

Small Business Economics

Social Choice and Welfare

**Top 3 citations to McClelland's *The Achieving Society* between 1961-2005**

1. Economic Development and Cultural Change (18)
2. Journal of Economic Psychology (10)
3. American Journal of Economics and Sociology (8)